Subject Code: Bc/FE-402 Bookle	et No. A 1141
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Bc/FE-402	
2023	
(4th Semester)	
COMMERCE	•••••
Paper: Bc-402	lled in by the indidate
(Fundamentals of Entrepreneurship)	Com / BBA / BCA
Full Marks: 70 Pass Marks: 45%	ter End Term
Time: 3 hours	2023
(PART . B—DESCRIPTIVE)	
(Marks : 45)	***************************************
The figures in the margin indicate full marks	······
for the questions	
1. (a) Define entrepreneur. Discuss the role of socio-economic environment in entrepreneurship development. 2+7=9	YPE
Or	***************************************
(b) Discuss in detail the characteristics of entrepreneurship.	
L23/612a (Turn Over)	iture of llator(s)

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(2)

2. (a) What is meant by promotion of a venture? Explain the stages in the promotion of a venture. 2+7=9

Or

- (b) What is meant by raising of funds?

 State and explain the capital requirements for establishing a business enterprise. 2+7=9
- **3.** (a) What is entrepreneurial behaviour? Describe the relationship between entrepreneur and innovation.

Or

- (b) What is meant by social responsibility of entrepreneur? What are its main characteristics? State the factors which led to the recognition of social responsibility.
 2+3+4=9
- 4. (a) What is EDP? Give a critical evaluation of EDP and also give suggestion for making EDP more effective. 3+3+3=9

Or

(b) Discuss the roles and achievements of EDP.

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(Continued)

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		. Date Stam	m
		(3)	
5.	(a)	Discuss the different types of roles played by an entrepreneur in economic growth of a country.	
	(b)	Or Explain the concept of Forex earning. State the main sources of Forex earning. 3+6=9	ed in by the ididate
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2023

(4th Semester)

COMMERCE

Paper: Bc-402

(Fundamentals of Entrepreneurship)

(PART : A-OBJECTIVE)

(Marks: 25)

The figures in the margin indicate full marks for the questions

- 1. State whether the following statements are True (T) or False (F) by putting a Tick (\checkmark) mark: $1 \times 5 = 5$
 - (a) Entrepreneurial motivation centre has been set up in the North-Eastern region of India.

(T / F)

(b) Family background does not play role in emergence of entrepreneurship.

(T / F)

(c) Competition factor is an essential factor of external environment analysis.

(T / F)

(d) An er oppor	ntrepreneur is always in search tunities.	of nev	V
	(T	/ F)
onwa	process of economic growth can rds even without the active suppor preneurs.	proceed t of th	d e
	(T	' / F)
2. Choose the brackets	ne correct answer and place its coopprovided :	le in th	ne 10=10
(a) Entr	epreneur is		
(i)	innovator		
(u)	risk taker		
(iii)	problem solver		
(iv)	All of the above	()
<i>(b)</i> In o	pportunity analysis, importance is	given	to
<i>(i)</i>	demand and market analysis		
(ii)	financial analysis		
(iii)	technical analysis		
(iv)	All of the above	()
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(c)	"Withdrawal of status of a social group is the cause of personality development of an entrepreneur." This statement is associated to			
	(i)	McClelland		
	(ii)	Hagen		
	(iii)	Kunkel		
	(iv)	Schumpeter	()
(d) Promotion of a venture means				
	(i)	developing		
	(ii)	researching		
	(iii)	starting		
	(iv)	marketing	()
(e)	Aug	gmenting and meeting local demand	d facto	r is
	(i)	no study for local goods and cu	stome	rs
	(ii)	(ii) study of demand for local customers		
	(iii)	study of supply for foreign cust	omers	
	(iv)	study of supply and demand customers	for for	reign)

(f)	W] ex	nich of the following is not the ternal environment analysis?	e factor	of
	(i)	Technical		
	(ii)	Competitive		
	(iii,	Social		
	(iv)	Production	()
(g)	Wh	o called entrepreneur as innovato	r?	
	(i)	Thomas Cochrane		
	(ii)	McClelland		
	(iii)	Joseph A. Schumpeter		
	(iv)	Everett Hagen	()
(h)	Ven	ture capital concept was originate	ed in	
	(i)	India		
	(ii)	England		
	(iii)	America		
	(iv)	Japan	()

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(i)	Entrepreneurial development programme			
	(i)	provides self-employment	a.	
	(ii)	increases the skill of the entre	preneur	
	(iii) provides education and training			
	(iv)	All of the above	()
(j)		headquarters of Indian I repreneurship (IIE) is located at		of
	(i)	Mumbai		
	(ii)	Delhi		
	(iii)	Guwahati		
	(iv)	Kolkata	()

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3. Write short notes on the following:

2×5=10

(a) Foreign Exchange

(b) Venture capital

(c) Decision making

(d) Entrepreneurship

(e) Trademark

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